

Q.P. Code :19073

[Time: 2 1/2 Hours]

[Marks:75]

Please check whether you have got the right question paper.

- N.B:** 1. All questions are **compulsory**
 2. **Figures** to the **right** indicate **full marks**

Q.1 Attempt any two questions**(15)**

- Define Ethics and explain its types.
- What is Business Ethics? Why is it essential for the organization?
- Discuss the role of government in ensuring Business Ethics.

Q.2 Attempt any two questions**(15)**

- Discuss the principles of Ethical Marketing.
- Explain the concept of ethics in taxation.
- Suggest some measures to ensure ethics at workplace.

Q.3 Attempt any two questions**(15)**

- State and explain mechanisms used to implement Corporate Governance in India.
- Highlight emerging trends in Corporate Governance.
- Write a note on Audit Committee.

Q.4 Attempt any two questions**(15)**

- Discuss the concept of Triple Bottom Line.
- Bring out the responsibility of business towards various stakeholders.
- Explain issues and challenges of CSR (Corporate Social Responsibility).

Q.5 Case study**(15)**

M-Mart often finds itself around allegations of poor business ethics, accusing it of predatory pricing or pricing products too low to drive competition out of business and gain a monopoly in local markets. M-Mart also faced charges by suppliers for forcing them to indulge in self-defeating practices, such as pressurizing them to sell goods below cost or at prices lower than they would get elsewhere.

M-Mart was also accused by its employees for forcing them to work overtime without extra pay and for not providing them appropriate working conditions. All the allegation against M-Mart were against ethical conduct of a business.

Questions:

- Explain the unethical practices of M-Mart in marketing.
- Comment on workplace ethics of M-Mart.
- If you are the manager of M-Mart what will be your course of action to save the reputation of the outlet.
